

## Case Study

### *Matchworks*

The Challenge – International search / meeting long-term candidate requirements

Recruitment of an Executive General Manager

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Matchworks is one of Australia's leading providers of jobactive and Disability Employment Services contracts on behalf of the Federal Government with sites in Victoria, New South Wales, Western Australia, Queensland and South Australia.

In addition, Matchworks is a division of Karingal, a community services organisation that has provided support for people with a disability or mental illness, older Australians and those who are disadvantaged, for more than 60 years.

Parkhouse Bell worked closely with an Australian candidate who wanted to return to Australia following a successful 6-year career in the UK in the welfare-to-work sector. Having helped the candidate secure her first position in the UK, she approached Parkhouse Bell again when she wanted to return to Australia.

At the same time, Parkhouse Bell was working with MatchWorks on a search for a senior executive position within the organisation which required a specific skill set and approach. The candidate we were working with in the UK was also specific about her requirements around the culture and ethos of the organisation she wanted to work for, having worked for one of the UK's largest disability charities.

As one of Parkhouse Bell's key strengths is understanding the importance of a good culture fit for organisations and candidates, we made the connection with the candidate wanting to return to Australia. Parkhouse Bell facilitated the interview process and the candidate was offered the role.

This appointment involved a successful international transfer and highlights the extensive reach Parkhouse Bell has in its specialty markets within employment services, disability, education and healthcare. It also highlights the long-term relationships we form with our clients and candidates.